

**Florida Educational Negotiators**

**General Membership Meeting**

**Friday, September 27, 2013**

**10:30 a.m.**

Courtyard by Marriott St. Augustine

2075 State Road 16

St. Augustine, FL 32084

**AGENDA**

- I. Call to order – President Pat Martin
  - II. David H. Kniseley, Manager, Positive Benefits Solutions, LLC
  - III. School District Presentations on Instructional Employee Pay Increases Funded by the 2013 Legislative Appropriation
    - a. Wakulla – Small Size District
    - b. Pasco – Medium Size District
    - c. Orange – Large Size District
  - IV. District Updates
  - V. Adjournment
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- President Martin called meeting to order at 10:30 a.m.
  - David Kniseley presented Positive Benefits Solutions program. It was described as an employee purchase program implemented through a District's finance and payroll department. Materials were provided to all districts in attendance.
  - Karen Wells and Randy Beach of Wakulla County described teacher salary increase plan. Used formula similar to St. Johns proposal but kept Effective/Highly Effective differential close.
  - Kevin Shibley and Betsy Kuhn described Pasco County plan. Moved from a traditional step schedule and was the first salary increase in five years. One of the few districts still with a \$0 premium for health insurance.

- Krista Russell described Orange County plan. They continued the move to longer equalized step schedule. They have not reached an agreement
- 25 Districts shared updates of negotiations. 6 Districts have tentatively agreed (Wakulla, Pasco, Escambia, St. Johns, Hillsborough, Manatee)
- Adjournment